

## Message Text

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12

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

LAB-06 SIL-01 OMB-01 /084 R

66630

DRAFTED BY: COM/BCABP: R. NORDLIE & I.C. SANTONE

APPROVED BY: EB/OCA/REP: G.P. WILSON

BIC: K. KEIM (SUBS) EXIM: H. TURK (SUBS)

----- 004865

R 042219Z SEP 73

FM SECSTATE WASHDC

TO AMEMBASSY COLOMBO

UNCLAS STATE 175733

E.O. 11652: N/A

TAGS: BFOL, CE

SUBJ: RAILROAD PASSENGER CAR TENDER

REF: COLOMBO 2024 & 2173

1. SRI LANKA EMBASSY REPORTS IT HAS NOT SOLD ANY COPIES OF THE TENDER DOCUMENTS FOR RAILWAY PASSENGER CARS. LACK OF INTEREST BY U.S. FIRMS ACCOUNTED FOR BY SEVERAL FACTORS:

(A) U.S. RAIL PASSENGER CARS ARE NONCOMPETITIVE IN WORLD MARKETS. EMBASSY REPORTS VALUE OF TENDER AT \$6 MILLION WHICH GIVES AN AVERAGE COST OF \$43,000 PER CAR. WE DO NOT HAVE A COST ESTIMATE FROM A U.S. CARBUILDER FOR THE PARTICULAR CARS SPECIFIED IN THE TENDERS, BUT THE AVERAGE COST OF A U.S. RAIL PASSENGER CAR IS CLOSER TO \$243,000 THAN TO \$43,000.

(B) FINANCING WOULD BE A PROBLEM. TO OUR KNOWLEDGE NO U.S. SUPPLIER HAS SOUGHT EXIM BANK FINANCING FOR THE PASSENGER CARS BUT AS THE EMBASSY KNOWS EXIM DENIED THE APPLICATION FOR CREDIT TO FINANCE THE SALE OF 14 LOCOMOTIVES TO THE RAILROAD EARLIER THIS

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YEAR. RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE175733  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/BCABP: R. NORDLIE  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1973/newtext/t19730955/aaaaboqx.tel  
**Line Count:** 61  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** COLOMBO 2024 & 2173  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** willialc  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 OCT 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <05-Oct-2001 by maustmc>; APPROVED <13 FEB 2002 by willialc>  
**Review Markings:**

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EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** RAILROAD PASSENGER CAR TENDER  
**TAGS:** BFOL, CE  
**To:** COLOMBO  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005